

2020 FAIR Hearing - October 22, 2020

2020 REPORTS

TABLE OF CONTENTS

<u>DOCUMENT</u>	<u>PAGE NUMBERS</u> (hand-marked, bottom of each page)
Incentive Inventories	
Inventory of Economic Development Tax Incentives	1
Inventory of Non-Tax Incentives	2
Program Summaries (summaries of incentive programs)	4 - 13
Evaluation Reports	
1. Local Economic Revitalization Tax Assistance (LERTA)	15 - 17
2. Bethlehem Works Tax Increment Financing District (TIF)	18 - 22
3. City Revitalization and Improvement Zone (CRIZ)	23 - 25
4. Enterprise Zone Loan Program	26 - 28
5. Community Development Block Grant (CDBG) Programs	29 - 31
6. Business Infrastructure Development (BID) Loan Fund	32 - 34
Program Impact Statements	35 - 41
Tax Expenditure Spreadsheets	43
Tax Expenditure Reports	
Local Economic Revitalization Tax Assistance (LERTA)	44
Bethlehem Works Tax Increment Financing District (TIF)	45
City Revitalization and Improvement Zone (CRIZ)	46
Change List (list of Material Changes from 2019 reports, if any)	48

Financial Accountability Incentive Reporting (F.A.I.R.) Documents

2020

2020

Incentive Inventories

ARTICLE 349 FAIR PROGRAM**INVENTORY OF
ECONOMIC DEVELOPMENT TAX INCENTIVES**

This FAIR Program document is submitted to the City Council Community and Economic Development Committee pursuant to Article 349, Section 349.05(B)(1). “*Economic Development Tax Incentive*” is defined in Section 349.02 (14).

ECONOMIC DEVELOPMENT TAX INCENTIVES

The following Economic Development Tax Incentives were in effect on January 1, 2019.

A. Local Economic Revitalization Tax Assistance (LERTA)

- *Authorizing Legislation:* Local Economic Revitalization Tax Assistance Act - See 72 P.S. §4722 et seq.; Article 342 of the Codified Ordinances of the City of Bethlehem
- *Administered by:* City of Bethlehem, PA
- *Term of incentive:* NS: October 1, 2017 through December 31st, 2023; SS: January 1, 2018 through December 31, 2022

B. Bethlehem Works Tax Increment Financing District (TIF)

- *Authorizing Legislation:* Tax Increment Financing Act of July 11, 1990, as amended, 53 P.S. 6930.1 et seq.
- *Administered by:* Bethlehem Redevelopment Authority (RDA).
- *Term of incentive:* The Bethlehem Works Tax Increment District shall continue in existence until such time as all Project Costs are fully paid or until June 30, 2020 whichever occurs first.

C. City Revitalization and Improvement Zone (CRIZ)

- *Authorizing Legislation:* Act 52 of 2013 and amended by Act 84 of 2016.
- *Administered by:* Authorized and administered by Pennsylvania and managed locally by the Bethlehem Revitalization and Improvement Zone Authority (BRIA)
- *Term of incentive:* August 15, 2017 through August 14, 2047

DOCUMENT NOTES

Defined Term References. Capitalized terms not defined in this document have the meanings set forth in Article 349 of the Codified Ordinances of the City of Bethlehem, PA.

ARTICLE 349 FAIR PROGRAM**INVENTORY OF
NON-TAX INCENTIVES**

This FAIR Program document is submitted to the City Council Community and Economic Development Committee pursuant to Article 349, Section 349.05(B)(1)(a). “Non- Tax Incentive” is defined in Section 349.02 (24).

NON-TAX INCENTIVES

The following Non-Tax Incentives were each in effect as of January 1, 2019.

GRANTS/LOANS**A. Enterprise Zone Loan Program**

- *Authorizing Legislation:* Neighborhood Assistance Program (NAP) under Article XIX-A of the Tax Reform Code of 1971, known as the Neighborhood Assistance Act (Act 48-1994) (72 P.S. §8901-A, et seq.), as amended.
- *Administered by:* City of Bethlehem Department of Community & Economic Development
- *Term of incentive:* Original award date: unknown. Ongoing loan program.

B. CDBG Loan Programs

- *Authorizing Legislation:* Annual Action Plan
- *Administered by:* City of Bethlehem, Department of Community & Economic Development; Rising Tide Community Loan Fund
- *Term of incentive:* Annual Program approved by City Council under the Annual Action Plan

C. Business Infrastructure Development (BID Program) Loan Fund

- *Authorizing Legislation:* Act of July 2, 1984 (P.L. 520, No. 105), as amended, known as the Business Infrastructure Development Act
- *Administered by:* City of Bethlehem Department of Community & Economic Development
- *Term of incentive:* Original award date: unknown. Ongoing loan program.

DOCUMENT NOTES

Defined Term References. Capitalized terms not defined in this document have the meanings set forth in Article 349 of the Codified Ordinances of the City of Bethlehem, PA.

2020

Program Summaries

Article 349 - Economic Development Incentive Reporting and Evaluation
Financial Accountability Incentive Reporting (F.A.I.R.)

ARTICLE 349 FAIR PROGRAM
PROGRAM SUMMARIES

Submitted Administration Document: Program Summaries

FAIR Program Year: 2020

Pursuant to Article 349 of the Codified Ordinances of the City of Bethlehem ("City"), Section 349.05 (B)(4), the City Administration hereby submits this Program Summaries document in order to summarize Certain aspects of the Economic Development Incentive programs and/or services listed below in effect as of January 1 of the Program Year. This document summarizes selected aspects of the following Economic Development Incentive programs and services. *NOTE:* "Article" means a reference to the applicable article contained in the Codified ordinances of the City of Bethlehem, PA.

ECONOMIC DEVELOPMENT TAX INCENTIVES (programs that reduce/redirect City tax revenues)

- A. **Local Economic Revitalization Tax Assistance (LERTA)**
- B. **Bethlehem Works Tax Increment Financing District (TIF)**
- C. **City Revitalization and Improvement Zone (CRIZ)**

NON-TAX INCENTIVES (programs that do not reduce or redirect City tax revenues)

GRANTS/LOANS

- A. **Enterprise Zone Loan Fund**
- B. **CDBG Loan Programs**
- C. **Business Infrastructure Development Loan Fund**

ARTICLE 349 FAIR PROGRAM
PROGRAM SUMMARIES

[Page intentionally blank]

ARTICLE 349 FAIR PROGRAM
PROGRAM SUMMARIES

Program Name:

Local Economic Revitalization Tax Assistance (LERTA)

Authorizing law(s):

Local Economic Revitalization Tax Assistance Act - See 72 P.S. §4722 et seq.; Article 342 of the Codified Ordinances of the City of Bethlehem

Governance; Staffing:

Managed by City of Bethlehem, Department of Community and Economic Development and the Tax Office.

Purpose; Summary:

LERTA, is a tax abatement program that was created in 1977 to incentivize property investment and redevelopment of difficult and undesirable properties. LERTA creates a tax abatement on the increase on the real estate tax payments on new construction and property rehabilitation. Recipient owners are incentivized to improve their real property within the zone, thereby increasing assessed valuation and future City tax base, because the owner will not have to pay full property taxes on the improvements for the duration of the specific LERTA zone. Program status reports are delivered to City Council by the City Administration every five years.

Costs to City of Bethlehem:

Costs to the city are hard to quantify because it is impossible to know if these projects would occur at these locations, or if they are completed faster or as a larger project because of the LERTA.

Eligible Recipients:

Owners of commercial, industrial, residential and business properties located within designated zones in the City are eligible for this incentive.

Duration of Incentive:

Each LERTA benefit is for 10 years. The Ordinance is authorized for every 5 years.

Reporting; Monitoring; Recipient Compliance:

The City solicits reporting from developers and companies receiving this incentive at least every five years. Companies applying for LERTA must obtain a building permit prior to application and must remain current on real estate taxes to receive the benefit.

Other:

ARTICLE 349 FAIR PROGRAM
PROGRAM SUMMARIES

Program Name:

Bethlehem Works Tax Increment Financing District (TIF)

Authorizing law(s):

Tax Increment Financing Act of July 11, 1990, as amended, 53 P.S. 6930.1 et seq. ("TIF Act"); and
City of Bethlehem Article 345

Governance; Staffing:

Bethlehem Redevelopment Authority (RDA). The RDA is an independent authority with members appointed by the Mayor. This program is administered by RDA employees.

Purpose; Summary:

The TIF Zone includes [124] acres of former Bethlehem Steel sites, where a percentage of real estate taxes is captured by RDA and utilized for further development. TIF funds are utilized only for projects that will be open to and used by the public. Future TIF funds will be used for the redevelopment of the Hoover-Mason Trestle, parking improvements, and infrastructure improvements at the Bethlehem Steel General Office Building, Carpenters Shop and Cold Draw buildings.

TIF funds are used to make infrastructure improvements, pay related costs for these improvements, allow for contingencies, pay the cost of parking structures, cover the cost of issuing the loans, and pay all legal and administrative costs associated with projects in the TIF district.

Costs to City of Bethlehem:

The cost to the City is forgone/redirectioned City real estate tax revenues. See the FAIR Tax Expenditure Reports and Tax Expenditure Spreadsheets, required by 349.05 (B)(2), for detail on the value of redirectioned City tax revenues associated with the TIF.

Eligible Recipients:

Anyone who owns property within the designated TIF district is eligible to receive a TIF grant. A formal application process has been established and is required to be followed for the RDA to consider providing a TIF grant. Priority is given to those applications which involve (1) public improvements and/or publicly owned facilities or for (2) environmental remediation.

Duration of Incentive:

The Bethlehem Works Tax Increment District shall continue in existence until such time as all Project Costs are fully paid or until June 30, 2020 whichever occurs first. Starting in fiscal year 2021, all City tax revenues previously redirectioned to the RDA under the TIF program, will begin flowing back to the City.

ARTICLE 349 FAIR PROGRAM
PROGRAM SUMMARIES

Reporting; Monitoring; Compliance:

Any reporting / monitoring / compliance of TIF grants provided to an eligible recipient are based upon the individual application and the requested use of funds. While some projects may require reporting and compliance by the recipient and monitoring of the use of funds by the RDA, the Five 10 Flats project receipt of TIF funds did not require such additional steps.

The funds received for the Five 10 Flats project paid hard costs associated with environmental remediation at the project site. After the work specified for this remediation was completed, the work was inspected to ensure all work was done in accordance with applicable codes and other regulations required for such work. Only after such certifications were received did the RDA begin the payment process for the costs associated with the environmental remediation work.

Other:

ARTICLE 349 FAIR PROGRAM
PROGRAM SUMMARIES

Program Name

City Revitalization and Improvement Zone (CRIZ)

Authorizing law(s)

Act 52 of 2013 ("CRIZ Act")

Governance; Staffing

The CRIZ, authorized by the Commonwealth of Pennsylvania (PA) and managed locally by the Bethlehem Revitalization and Improvement Zone Authority (BRIA), an independent authority with members appointed by the Mayor. City agencies involved in program management include the Department of Community and Economic Development and the Business Administration.

Purpose; Summary

The CRIZ program was established by the state to spur new growth in cities that have struggled to attract development, helping to revive downtowns and create jobs for the residents in the regions. These developments will help to create jobs, increase personal income, grow local and state tax revenues, and improve the overall quality of living for residents. A CRIZ is an area (zone) of up to 130 acres, comprised of parcels designated for economic development. The parcels included in the CRIZ [may] include vacant, desolate, underutilized, and abandoned properties that are ready for redevelopment. In order to stimulate economic development within the zone, certain state and local taxes (qualified tax revenue) collected within the zone that exceed a pre-CRIZ tax baseline may be used to repay debt service on bonds or loans issued [for the acquisition, improvement and development of qualified capital improvements within the zone.] Bonds may be issued by BRIA, which will then be paid off using qualified tax revenue created in the zone.

Costs to City of Bethlehem

The main costs to the City of this program are: (a) [forgone] City tax revenues and (b) City staff time for program administration. [General Fund] revenues from certain types of City taxes may be [reduced] through the CRIZ program, including the following taxes:

- (1) *Business Privilege Tax* (Article 341) calculated and apportioned to reflect taxes attributable to the location within the zone;
- (2) *Amusement Tax* (Article 304), to the extent the tax is related to the activity of a qualified business within the zone;
- (3) *Local services tax* (Article 339) withheld from employees of a qualified business or construction contractor for work performed in the zone; and

Different businesses activities generate different types of tax revenue, so the above tax expenditures may not be applicable to a given business depending upon its individual activities.

Eligible Recipients

Under the CRIZ Act, a "Qualified Business" is eligible which means (a) any entity that conducts business, provides services and is located or partially located within the borders of the CRIZ and (b)

ARTICLE 349 FAIR PROGRAM
PROGRAM SUMMARIES

any construction contractors engaged in construction, including infrastructure or site preparation, reconstruction or renovation of a facility located in or partially in the CRIZ. (Source: 2014 PA DCED CRIZ Guidelines).

Duration of Incentive

The benefits last for the term of the financing or the remainder of the CRIZ designation, whatever is shorter.

Reporting; Monitoring; Recipient Compliance

All qualified businesses, including construction contractors, within a CRIZ must complete annual state and local tax reports by June 15 each year so the Department of Revenue and local tax authority may certify the amount of taxes to be transferred to the CRIZ Fund. The state tax report is available through the June 15 filing deadline by using the online portal. Qualified businesses that fail to timely submit complete CRIZ tax reports will be subject to a non-filing penalty of the lesser of 10 percent of taxes attributed to the CRIZ or \$1,000 for each late or non-filed report during the previous calendar year. Taxes paid by a contractor or qualified business that failed to timely submit a complete CRIZ tax report will not be included in the amount transferred to the CRIZ Fund.

Other

ARTICLE 349 FAIR PROGRAM
PROGRAM SUMMARIES

Program Name:

Enterprise Zone Loan Program

Authorizing law(s):

Neighborhood Assistance Program (NAP) under Article XIX-A of the Tax Reform Code of 1971, known as the Neighborhood Assistance Act (Act 48-1994) (72 P.S. §8901-A, et seq.), as amended.

Governance; Staffing:

Managed by City of Bethlehem, Department of Community and Economic Development.

Purpose; Summary:

Private companies and non-profits can make qualified investments to rehabilitate, expand and improve buildings or land that promote economic development activities.

Costs to City of Bethlehem:

There is no direct cost to the city outside of funds administration.

Eligible Recipients:

Owners of commercial, industrial, residential and business properties located within designated zones in the City are eligible for this incentive.

Duration of Incentive:

Rates and term of the loan are flexible.

Reporting; Monitoring; Recipient Compliance:

One full-time job must be created or retained for each \$35,000 increment of the EZ loan. Companies must create jobs within three years. If the jobs are not created within a reasonable period of time, sanctions, such as an increase in the loan interest rate or an accelerated loan payment schedule up to and including immediate repayment at a higher interest rate may be enacted against the recipient. The City reports bi-annually to the Commonwealth on the use of the funds.

Other:

ARTICLE 349 FAIR PROGRAM
PROGRAM SUMMARIES

Program Name:

CDBG Loan Programs

Authorizing law(s):

Annual Action Plan

Governance; Staffing:

Administered by City of Bethlehem, Department of Community and Economic Development and the Rising Tide Community Loan Fund.

Purpose; Summary:

Bethlehem Small Business Loan Fund and the Exterior Building Loan Fund

Costs to City of Bethlehem:

There is no direct cost to the city outside of funds administration.

Eligible Recipients:

Small business owners with businesses located within the City of Bethlehem.

Duration of Incentive:

Ongoing.

Reporting; Monitoring; Recipient Compliance:

Quarterly reporting is due to HUD on the Bethlehem Small Business Loan Fund. Yearly reporting is due to HUD on the Exterior Building Loan Fund. Both projects are captured in the Consolidated Annual Performance and Evaluation Report required by HUD. City staff monitors both programs for the duration of the job creation requirements (up to 1 year after project completion) through the collection of reports and through site visits to loan recipients and administrators. If recipients fail to create or retain the required amount of jobs, funds must be repaid to the City.

Other:

ARTICLE 349 FAIR PROGRAM
PROGRAM SUMMARIES

Program Name:

Business Infrastructure Development (BID Program) Loan Fund

Authorizing law(s):

Act of July 2, 1984 (P.L. 520, No. 105), as amended, known as the Business Infrastructure Development Act

Governance; Staffing:

Administered by City of Bethlehem, Department of Community and Economic Development.

Purpose; Summary:

To provide loans to private companies or developers for the construction, rehabilitation or repair of infrastructure improvements on privately owned property, which improvements are necessary to complement industrial investment by private companies which increases Pennsylvania's share of domestic and international commerce and creates net new jobs

Costs to City of Bethlehem:

There is no direct cost to the city outside of funds administration.

Eligible Recipients:

Private companies or developers for projects on privately-owned properties

Duration of Incentive:

Rates and term of the loans are flexible

Reporting; Monitoring; Recipient Compliance:

Although job creation is a requirement of this program, actual jobs required of any given applicant are evaluated and approved on a case by case basis. Companies must create jobs within three years. If the jobs are not created within this time, sanctions, such as an increase in the loan interest rate or an accelerated loan payment schedule, up to and including immediate repayment at a higher interest rate, may be enacted against the recipient. Prior to any loan approvals, the City must obtain written permission from the PA DCED for the use of funds.

Other:

2020

Evaluation Reports

Article 349 - Economic Development Incentive Reporting and Evaluation
Financial Accountability Incentive Reporting (F.A.I.R.)

Article 349 - Economic Development Incentive Reporting and Evaluation
Financial Accountability Incentive Reporting (FAIR)

EVALUATION REPORT

FAIR Program Year: 2020 ("Program Year")

Report Submission Requirement. Pursuant to Article 349 of the Codified Ordinances of the City of Bethlehem, PA ("City"), titled Economic Development Incentive Reporting and Evaluation, Section 349.05 (B)(3)(d), the City Administration is required to submit this Evaluation Report covering the Economic Development Incentive described below. For purposes of this report, the subject Economic Development Incentive shall be referred to sometimes as the "incentive."

EVALUATION REPORT CONTENT

SECTION 1

DESCRIPTIVE INFORMATION

- (a) Name and description of the Economic Development Incentive
Local Economic Revitalization Tax Assistance (LERTA)
- (b) Statutory reference(s) to any authorizing legislation
Local Economic Revitalization Tax Assistance Act - See 72 P.S. §4722 et seq.; Article 342 of the Codified Ordinances of the City of Bethlehem
- (c) Enactment date, term of the incentive, and any sunset or other critical dates;
NS: October 1, 2017 – December 31, 2023
SS: January 1, 2018 - December 31, 2022
- (d) Legislative purpose of the Economic Development Incentive, if stated;
LERTA is a tax abatement program that was created in 1977 to incentivize property investment and redevelopment of difficult and undesirable properties. LERTA creates a tax abatement on the increase on the real estate tax payments on new construction and property rehabilitation. Recipient owners are incentivized to improve their real property within the zone, thereby increasing assessed valuation and future City tax base, because the owner will not have to pay full property taxes on the improvements for the duration of the specific LERTA zone. Program status reports are delivered to City Council by the City Administration every five years.
- (e) Eligibility requirements; and
Owners of commercial, industrial, residential and business properties located within designated zones in the City are eligible for this incentive.

Article 349 - Economic Development Incentive Reporting and Evaluation
Financial Accountability Incentive Reporting (FAIR)

EVALUATION REPORT

- (f) Reference(s) to relevant policy or other City documents, if any.
Article 342 of the Codified Ordinances of the City of Bethlehem
Ordinance No. 2017-13
Ordinance No. 2017-23
Resolution No. 2017-103
Resolution No. 2017-136

SECTION 2

TAX EXPENDITURE DATA

Where the incentive is included in the current-year Inventory of Economic Development Tax Incentives, defined in section 349.05 (B)(1)(a), include the following information:

- (a) Number of taxpayers who received the incentive, itemized by taxpayer type, using North American Industry Classification System (NAICS) codes or similar codes, if available
24
- (b) Total dollar value of such incentive received by taxpayers, including amounts eligible to be carried forward into future tax years, if any.
\$1,578,823

SECTION 3

ECONOMIC AND COMMUNITY IMPACT

For the last reporting period and including reasonable projections, where possible, include the following to the extent applicable:

- (a) "Return on investment calculation" analyzing the costs of providing the incentive and the benefits realized by the City
Value of incentive is demonstrated below.
- (b) Total value of investment resulting from the incentive
Over \$575,632,708 of total project investment.
- (c) Number of projects planned, started, and completed
24 active applications

Article 349 - Economic Development Incentive Reporting and Evaluation
Financial Accountability Incentive Reporting (FAIR)

EVALUATION REPORT

- (d) Changes in property value assessments directly or indirectly related to the incentive
- | | |
|--|--|
| Post-LERTA Project Assessments | \$141,310,800 |
| Pre-LERTA Project Assessments | \$11,472,475 |
| Increased LERTA Project Assessments | <u>\$129,838,325</u> increased assessment for active projects |
- (e) Number of jobs and other direct economic benefits resulting directly from the incentive
- Over 4,890 current employees (4,426 FT).**
- (f) Estimate/discussion of the indirect economic or other benefits or activity stimulated by the incentive, including without limitation, changes to social and real estate indicators
- See attached Impact Statements**
- (g) Discussion of quantifiable and non-quantifiable community impact effects the Evaluator believes relevant.
- See attached Impact Statements**

SECTION 4

RECOMMENDATIONS AND OTHER INFORMATION

- (a) Recommendations for improving future evaluations and Administration Documents:
- None**
- (b) Where data constraints significantly limited the Evaluator's ability to provide required information and/or measure incentive performance, include recommendations for changing City law and/or practices that could mitigate such constraints in future years
- None**
- (c) Recommendations for potential legislative action, including continuing, amending, terminating, or otherwise modifying the incentive
- Will evaluate program and revisit during next opportunity to renew.**
- (d) An assessment of whether adequate protections are in place to ensure the fiscal impact of the incentive does not increase substantially beyond the City's expectations in future years
- SS: The City continues to collect 100% of base property taxes owed prior to a change in assessment due to new construction, renovation, etc. City then collects 100% of base property tax and 50% of new property tax increment over a 10-year period, then 100% of all property taxes thereafter.**
- NS: The City continues to collect 100% of base property taxes owed prior to a change in assessment, then City collects 100% of base property tax and 90% of new property tax increment over 10 years.**

DOCUMENT NOTES

1. Defined Term References. Capitalized terms not defined in this document have the meanings set forth in Article 349 of the Codified Ordinances of the City of Bethlehem.

Article 349 - Economic Development Incentive Reporting and Evaluation
Financial Accountability Incentive Reporting (FAIR)

EVALUATION REPORT

FAIR Program Year: 2020 ("Program Year")

Report Submission Requirement. Pursuant to Article 349 of the Codified Ordinances of the City of Bethlehem, PA ("City"), titled Economic Development Incentive Reporting and Evaluation, Section 349.05 (B)(3)(d), the City Administration is required to submit this Evaluation Report covering the Economic Development Incentive described below. For purposes of this report, the subject Economic Development Incentive shall be referred to sometimes as the "incentive."

EVALUATION REPORT CONTENT

SECTION 1

DESCRIPTIVE INFORMATION

- (a) Name and description of the Economic Development Incentive
Bethlehem Works Tax Increment Financing District (TIF)
- (b) Statutory reference(s) to any authorizing legislation
Tax Increment Financing Act of July 11, 1990, as amended, 53 P.S. 6930.1 et seq. ("TIF Act"); and City of Bethlehem Article 345
- (c) Enactment date, term of the incentive, and any sunset or other critical dates;
The TIF became effective March 2000 and was created for a 20-year duration, with its expiration scheduled for June 2020. Starting in fiscal year 2021, City tax revenue previously redirected to the RDA under this existing TIF program will remain with the City.
- (d) Legislative purpose of the Economic Development Incentive, if stated;
The TIF District includes 124-acres of former Bethlehem Steel sites, where a percentage of real estate taxes are captured by the Bethlehem Redevelopment Authority (RDA) and utilized for further development. TIF funds are used only for projects which will be open and used by the public. These funds are used to make infrastructure improvements, pay related costs for these improvements, allow for contingencies, pay the cost of parking structures, cover the cost of issuing any loans, and pay legal and administrative costs associated with projects within the designated TIF District.
- (e) Eligibility requirements; and
Anyone who owns property within the designated TIF district is eligible to receive a TIF grant. A formal application process has been established and is required to be followed for the RDA to consider providing a TIF grant. Priority is given to those applications which involve (1) public improvements and/or publicly owned facilities or for (2) environmental remediation.

Article 349 - Economic Development Incentive Reporting and Evaluation
Financial Accountability Incentive Reporting (FAIR)

EVALUATION REPORT

(f) Reference(s) to relevant policy or other City documents, if any.

SECTION 2

TAX EXPENDITURE DATA

Where the incentive is included in the current-year Inventory of Economic Development Tax Incentives, defined in section 349.05 (B)(1)(a), include the following information:

- (a) Number of taxpayers who received the incentive, itemized by taxpayer type, using North American Industry Classification System (NAICS) codes or similar codes, if available

One (1) recipient: Five 10 Flats, formerly known as Greenway Commons of 510 East Third Street, Bethlehem.

- (b) Total dollar value of such incentive received by taxpayers, including amounts eligible to be carried forward into future tax years, if any.

Through the passage of RDA Resolution Number 1444, on September 21, 2017, and as amended with RDA Resolution Number 1454, on August 16, 2018, the RDA committed a total of \$800,000 to this recipient. Of this total commitment, \$300,000 was transmitted in 2017; \$250,000 was transmitted in 2018; and the balance of \$250,000 was transmitted in 2019.

Article 349 - Economic Development Incentive Reporting and Evaluation
Financial Accountability Incentive Reporting (FAIR)

EVALUATION REPORT

SECTION 3

ECONOMIC AND COMMUNITY IMPACT

For the last reporting period and including reasonable projections, where possible, include the following to the extent applicable:

- (a) "Return on investment calculation" analyzing the costs of providing the incentive and the benefits realized by the City

Total Funds Committed: \$800,000

Cumulative Costs through 2019: \$800,000

(\$300,000 cost in 2017; \$250,000 cost in 2018; \$250,000 cost in 2019)

Value of incentive is demonstrated below.

- (b) Total value of investment resulting from the incentive

Total Project Investment: \$20,000,000

- (c) Number of projects planned, started, and completed

One (1) mixed use building planned and completed for this project.

- (d) Changes in property value assessments directly or indirectly related to the incentive

Original Property Assessment: \$20,500

Property Assessment as of 12/2018 reassessment: \$3,104,200 (remain unchanged for 2019)

(Additional assessments are expected to occur as the project continues toward full completion.)

- (e) Number of jobs and other direct economic benefits resulting directly from the incentive

Currently this project has 150 part-time construction workers as well as 20 full-time employees. It is anticipated that this project will create 150 full-time employees.

- (f) Estimate/discussion of the indirect economic or other benefits or activity stimulated by the incentive, including without limitation, changes to social and real estate indicators

Article 349 - Economic Development Incentive Reporting and Evaluation
Financial Accountability Incentive Reporting (FAIR)

EVALUATION REPORT

Because Five 10 Flats is a mixed use building it will provide more businesses to be visited as well as expand the residential population of South Bethlehem. Combined with other development, this project will help continue to boost South Bethlehem and its accompanying arts, historic and ethnic districts.

- (g) Discussion of quantifiable and non-quantifiable community impact effects the Evaluator believes relevant.

SECTION 4

RECOMMENDATIONS AND OTHER INFORMATION

- (a) Recommendations for improving future evaluations and Administration Documents

None

- (b) Where data constraints significantly limited the Evaluator's ability to provide required information and/or measure incentive performance, include recommendations for changing City law and/or practices that could mitigate such constraints in future years

None

- (c) Recommendations for potential legislative action, including continuing, amending, terminating, or otherwise modifying the incentive

None

- (d) An assessment of whether adequate protections are in place to ensure the fiscal impact of the incentive does not increase substantially beyond the City's expectations in future years

The City collects the real estate taxes for those parcels located within the designated TIF District. Transmittal of collected TIF Revenues is made annually to the RDA with the City withholding those taxes for each parcel as authorized by the 2000 TIF Documents and as determined with the 2000 base year parcel valuations.

With the addition of the 2010 Rebate Agreement between the RDA and the participating taxing bodies, each taxing body receives any excess remaining after all funding requirements are met from the annual TIF collections. As a result, each year the City receives an immediate return of TIF revenues based upon the refund calculations outlined in the 2010 Rebate Agreement.

Starting in fiscal year 2021, City tax revenue previously redirected to the RDA under this existing TIF program will remain with the City.

Article 349 - Economic Development Incentive Reporting and Evaluation
Financial Accountability Incentive Reporting (FAIR)

EVALUATION REPORT

DOCUMENT NOTES

1. Defined Term References. Capitalized terms not defined in this document have the meanings set forth in Article 349 of the Codified Ordinances of the City of Bethlehem.

Article 349 - Economic Development Incentive Reporting and Evaluation
Financial Accountability Incentive Reporting (FAIR)

EVALUATION REPORT

FAIR Program Year: 2020 ("Program Year")

Report Submission Requirement. Pursuant to Article 349 of the Codified Ordinances of the City of Bethlehem, PA ("City"), titled Economic Development Incentive Reporting and Evaluation, Section 349.05 (B)(3)(d), the City Administration is required to submit this Evaluation Report covering the Economic Development Incentive described below. For purposes of this report, the subject Economic Development Incentive shall be referred to sometimes as the "incentive."

EVALUATION REPORT CONTENT

SECTION 1

DESCRIPTIVE INFORMATION

- (a) Name and description of the Economic Development Incentive
City Revitalization and Improvement Zone (CRIZ)
- (b) Statutory reference(s) to any authorizing legislation
Title 72 P.S. ST Ch 5, Art XVIII-C
- (c) Enactment date, term of the incentive, and any sunset or other critical dates;
Bethlehem approved December 2013; 30 year incentive from the date of first financing
- (d) Legislative purpose of the Economic Development Incentive, if stated;
The focus of the program is to provide opportunity to spur new growth, helping to revive downtowns and create jobs for the residents in the regions. Vacant, desolate, underutilized or abandoned space will be developed, thereby creating jobs, increasing personal incomes, growing state and local tax revenues, reviving local economies and improving the lives of city residents and visitors.
- (e) Eligibility requirements; and
Under the CRIZ Act, a "Qualified Business" is eligible which means (a) any entity that conducts business, provides services and is located or partially located within the borders of the CRIZ and (b) any construction contractors engaged in construction, including infrastructure or site preparation, reconstruction or renovation of a facility located in or partially in the CRIZ. (Source: 2014 PA DCED CRIZ Guidelines).
- (f) Reference(s) to relevant policy or other City documents, if any.

Article 349 - Economic Development Incentive Reporting and Evaluation
Financial Accountability Incentive Reporting (FAIR)

EVALUATION REPORT

SECTION 2

TAX EXPENDITURE DATA

Where the incentive is included in the current-year Inventory of Economic Development Tax Incentives, defined in section 349.05 (B)(1)(a), include the following information:

- (a) Number of taxpayers who received the incentive, itemized by taxpayer type, using North American Industry Classification System (NAICS) codes or similar codes, if available

3

- (b) Total dollar value of such incentive received by taxpayers, including amounts eligible to be carried forward into future tax years, if any.

\$580,464

SECTION 3

ECONOMIC AND COMMUNITY IMPACT

For the last reporting period and including reasonable projections, where possible, include the following to the extent applicable:

- (a) "Return on investment calculation" analyzing the costs of providing the incentive and the benefits realized by the City

The return on investment is described below.

- (b) Total value of investment resulting from the incentive

In 2019, the project costs exceed \$46.75 million. CRIZ debt associated with these projects is approximately \$8.2 million.

- (c) Number of projects planned, started, and completed

In 2019, one of the two buildings completed in the prior year hosted the opening of a 13,000 square foot membership-based community workspace for entrepreneurs and other innovative businesses. In the other building, plans for a new 4,000 square foot restaurant were announced in 2019.

Plans for a boutique hotel and event center were revisited in 2019 but continue moving forward.

Seven (7) for-profit and two (2) non-profit businesses were operating in renovated CRIZ properties at the end of 2019.

- (d) Changes in property value assessments directly or indirectly related to the incentive

Current assessment for the CRIZ projects is \$7,270.800. Assessments prior to CRIZ were \$117,550.

Article 349 - Economic Development Incentive Reporting and Evaluation
Financial Accountability Incentive Reporting (FAIR)

EVALUATION REPORT

- (e) Number of jobs and other direct economic benefits resulting directly from the incentive
555 new full-time position, not including temporary construction jobs.
- (f) Estimate/discussion of the indirect economic or other benefits or activity stimulated by the incentive, including without limitation, changes to social and real estate indicators
See attached Impact Statements
- (g) Discussion of quantifiable and non-quantifiable community impact effects the Evaluator believes relevant.
See attached Impact Statements

SECTION 4

RECOMMENDATIONS AND OTHER INFORMATION

- (a) Recommendations for improving future evaluations and Administration Documents
None
- (b) Where data constraints significantly limited the Evaluator's ability to provide required information and/or measure incentive performance, include recommendations for changing City law and/or practices that could mitigate such constraints in future years
None
- (c) Recommendations for potential legislative action, including continuing, amending, terminating, or otherwise modifying the incentive
None
- (d) An assessment of whether adequate protections are in place to ensure the fiscal impact of the incentive does not increase substantially beyond the City's expectations in future years
Because of the baseline calculation outlined in the CRIZ program, no revenue previously generated for the city is lost.

DOCUMENT NOTES

1. Defined Term References. Capitalized terms not defined in this document have the meanings set forth in Article 349 of the Codified Ordinances of the City of Bethlehem.

Article 349 - Economic Development Incentive Reporting and Evaluation
Financial Accountability Incentive Reporting (FAIR)

EVALUATION REPORT

FAIR PROGRAM - EVALUATION REPORT

FAIR Program Year: 2020 ("Program Year")

Report Submission Requirement. Pursuant to Article 349 of the Codified Ordinances of the City of Bethlehem, PA ("City"), titled Economic Development Incentive Reporting and Evaluation, Section 349.05 (B)(3)(d), the City Administration is required to submit this Evaluation Report covering the Economic Development Incentive described below. For purposes of this report, the subject Economic Development Incentive shall be referred to sometimes as the "incentive."

EVALUATION REPORT CONTENT

SECTION 1

DESCRIPTIVE INFORMATION

- (a) Name and description of the Economic Development Incentive
Enterprise Zone Loan Program
- (b) Statutory reference(s) to any authorizing legislation
Neighborhood Assistance Program (NAP) under Article XIX-A of the Tax Reform Code of 1971, known as the Neighborhood Assistance Act (Act 48-1994) (72 P.S. §8901-A, et seq.), as amended.
- (c) Enactment date, term of the incentive, and any sunset or other critical dates;
Original designation of Bethlehem Enterprise Zone was 1985. Ongoing loan program. Rates and term of the loan are flexible.
- (d) Legislative purpose of the Economic Development Incentive, if stated;
Private companies and non-profits can make qualified investments to rehabilitate, expand and improve buildings or land that promote economic development activities.
- (e) Eligibility requirements; and
Eligible applicants include industrial, manufacturing and technology-oriented businesses that are located within the boundaries of the Enterprise Zone. The businesses must be expanding, updating technology, creating and or retaining existing jobs. Retail businesses are not eligible to apply for Enterprise Zone Loan Program.
- (f) Reference(s) to relevant policy or other City documents, if any.

Article 349 - Economic Development Incentive Reporting and Evaluation
Financial Accountability Incentive Reporting (FAIR)

EVALUATION REPORT

SECTION 2

TAX EXPENDITURE DATA

Where the incentive is included in the current-year Inventory of Economic Development Tax Incentives, defined in section 349.05 (B)(1)(a), include the following information:

- (a) Number of taxpayers who received the incentive, itemized by taxpayer type, using North American Industry Classification System (NAICS) codes or similar codes, if available

0

- (b) Total dollar value of such incentive received by taxpayers, including amounts eligible to be carried forward into future tax years, if any.

N/A – No loans were approved in 2019.

SECTION 3

ECONOMIC AND COMMUNITY IMPACT

For the last reporting period and including reasonable projections, where possible, include the following to the extent applicable:

- (a) “Return on investment calculation” analyzing the costs of providing the incentive and the benefits realized by the City

N/A

- (b) Total value of investment resulting from the incentive

N/A

- (c) Number of projects planned, started, and completed

N/A

- (d) Changes in property value assessments directly or indirectly related to the incentive

N/A

- (e) Number of jobs and other direct economic benefits resulting directly from the incentive

N/A

- (f) Estimate/discussion of the indirect economic or other benefits or activity stimulated by the incentive, including without limitation, changes to social and real estate indicators

N/A

Article 349 - Economic Development Incentive Reporting and Evaluation
Financial Accountability Incentive Reporting (FAIR)

EVALUATION REPORT

- (g) Discussion of quantifiable and non-quantifiable community impact effects the Evaluator believes relevant.

N/A

SECTION 4

RECOMMENDATIONS AND OTHER INFORMATION

- (a) Recommendations for improving future evaluations and Administration Documents:

None

- (b) Where data constraints significantly limited the Evaluator's ability to provide required information and/or measure incentive performance, include recommendations for changing City law and/or practices that could mitigate such constraints in future years

None

- (c) Recommendations for potential legislative action, including continuing, amending, terminating, or otherwise modifying the incentive

None

- (d) An assessment of whether adequate protections are in place to ensure the fiscal impact of the incentive does not increase substantially beyond the City's expectations in future years

The Enterprise Zone Revolving Loan Fund is funded by "grant-to-loans" from the Commonwealth. The City loans out this money and the loan repayment goes back into the fund. The recycled loan funds are then made available to eligible applicants.

DOCUMENT NOTES

1. Defined Term References. Capitalized terms not defined in this document have the meanings set forth in Article 349 of the Codified Ordinances of the City of Bethlehem.

Article 349 - Economic Development Incentive Reporting and Evaluation
Financial Accountability Incentive Reporting (FAIR)

EVALUATION REPORT

FAIR Program Year: 2020 ("Program Year")

Report Submission Requirement. Pursuant to Article 349 of the Codified Ordinances of the City of Bethlehem, PA ("City"), titled Economic Development Incentive Reporting and Evaluation, Section 349.05 (B)(3)(d), the City Administration is required to submit this Evaluation Report covering the Economic Development Incentive described below. For purposes of this report, the subject Economic Development Incentive shall be referred to sometimes as the "incentive."

EVALUATION REPORT CONTENT

SECTION 1

DESCRIPTIVE INFORMATION

- (a) Name and description of the Economic Development Incentive: CDBG Loan Programs:
Bethlehem Small Business Loan Fund (BSBLF) and the Exterior Building Loan Fund (EBLF).
- (b) Statutory reference(s) to any authorizing legislation:
Annual Action Plan required by HUD.
- (c) Enactment date, term of the incentive, and any sunset or other critical dates;
N/A, ongoing
- (d) Legislative purpose of the Economic Development Incentive, if stated;
N/A
- (e) Eligibility requirements; and:
Small business owners located in the City of Bethlehem.
- (f) Reference(s) to relevant policy or other City documents, if any:

Article 349 - Economic Development Incentive Reporting and Evaluation
Financial Accountability Incentive Reporting (FAIR)

EVALUATION REPORT

SECTION 2

TAX EXPENDITURE DATA

Where the incentive is included in the current-year Inventory of Economic Development Tax Incentives, defined in section 349.05 (B)(1)(a), include the following information:

- (a) Number of taxpayers who received the incentive, itemized by taxpayer type, using North American Industry Classification System (NAICS) codes or similar codes, if available:

One (1).

- (b) Total dollar value of such incentive received by taxpayers, including amounts eligible to be carried forward into future tax years, if any.:

\$150,000.

SECTION 3

ECONOMIC AND COMMUNITY IMPACT

For the last reporting period and including reasonable projections, where possible, include the following to the extent applicable:

- (a) "Return on investment calculation" analyzing the costs of providing the incentive and the benefits realized by the City:

The cost of administering the CDBG funds that support the BSBLF and the EBLF has not been determined; the "return" to the City is quantified by job creation and direct dollar investment in the subject project undertaken in 2019 as further detailed below.

- (b) Total value of investment resulting from the incentive:

\$500,000.

- (c) Number of projects planned, started, and completed:

One (1).....one (1) project started and underway

- (d) Changes in property value assessments directly or indirectly related to the incentive:

N/A

- (e) Number of jobs and other direct economic benefits resulting directly from the incentive:

Eight (8) full time and ten (10) part time jobs anticipated at opening

Article 349 - Economic Development Incentive Reporting and Evaluation
Financial Accountability Incentive Reporting (FAIR)

EVALUATION REPORT

- (f) Estimate/discussion of the indirect economic or other benefits or activity stimulated by the incentive, including without limitation, changes to social and real estate indicators;

Indirect returns to the City result from increased commercialism, tourism and related spending; in the 2019 project, extensive improvements to the exterior and interior were essential to the preservation of a Southside commercial building for development as a full service restaurant; in this case, the property's, and the immediate neighborhood's, appearance and value were enhanced. See attached Impact Statements.

- (g) Discussion of quantifiable and non-quantifiable community impact effects the Evaluator believes to be relevant.

The CDBG program helps create viable communities by providing the following, principally for persons of low and moderate income, expanded economic opportunities, decent housing, and consequently, a suitable living environment. See attached Impact Statements.

SECTION 4

RECOMMENDATIONS AND OTHER INFORMATION

- (a) Recommendations for improving future evaluations and Administration Documents:

None.

- (b) Where data constraints significantly limited the Evaluator's ability to provide required information and/or measure incentive performance, include recommendations for changing City law and/or practices that could mitigate such constraints in future years:

None.

- (c) Recommendations for potential legislative action, including continuing, amending, terminating, or otherwise modifying the incentive;

No local legislative action necessary to continue these programs as legislative oversight is provided via the federal government and its agency, HUD.

- (d) An assessment of whether adequate protections are in place to ensure the fiscal impact of the incentive does not increase substantially beyond the City's expectations in future years:

The fiscal impact of these programs is limited in relation to the available federal funds and program income.

DOCUMENT NOTES

1. Defined Term References. Capitalized terms not defined in this document have the meanings set forth in Article 349 of the Codified Ordinances of the City of Bethlehem.

Article 349 - Economic Development Incentive Reporting and Evaluation
Financial Accountability Incentive Reporting (FAIR)

EVALUATION REPORT

FAIR Program Year: 2020 ("Program Year")

Report Submission Requirement. Pursuant to Article 349 of the Codified Ordinances of the City of Bethlehem, PA ("City"), titled Economic Development Incentive Reporting and Evaluation, Section 349.05 (B)(3)(d), the City Administration is required to submit this Evaluation Report covering the Economic Development Incentive described below. For purposes of this report, the subject Economic Development Incentive shall be referred to sometimes as the "incentive."

EVALUATION REPORT CONTENT

SECTION 1

DESCRIPTIVE INFORMATION

- (a) Name and description of the Economic Development Incentive
Business Infrastructure Development (BID) Loan Fund
- (b) Statutory reference(s) to any authorizing legislation
Act of July 2, 1984 (P.L. 520, No. 105), as amended, known as the Business Infrastructure Development Act.
- (c) Enactment date, term of the incentive, and any sunset or other critical dates;
City received BID funding in 1992. Ongoing loan program. Rates and term of the loan are flexible.
- (d) Legislative purpose of the Economic Development Incentive, if stated;
To provide loans to private companies or developers for the construction, rehabilitation or repair of infrastructure improvements on privately owned property, which improvements are necessary to complement industrial investment by private companies which increases Pennsylvania's share of domestic and international commerce and creates net new jobs.
- (e) Eligibility requirements; and
Private companies or developers for projects on privately-owned properties
- (f) Reference(s) to relevant policy or other City documents, if any.

Article 349 - Economic Development Incentive Reporting and Evaluation
Financial Accountability Incentive Reporting (FAIR)

EVALUATION REPORT

SECTION 2

TAX EXPENDITURE DATA

Where the incentive is included in the current-year Inventory of Economic Development Tax Incentives, defined in section 349.05 (B)(1)(a), include the following information:

- (a) Number of taxpayers who received the incentive, itemized by taxpayer type, using North American Industry Classification System (NAICS) codes or similar codes, if available

0

- (b) Total dollar value of such incentive received by taxpayers, including amounts eligible to be carried forward into future tax years, if any.

N/A – No loans were approved in 2019.

SECTION 3

ECONOMIC AND COMMUNITY IMPACT

For the last reporting period and including reasonable projections, where possible, include the following to the extent applicable:

- (a) “Return on investment calculation” analyzing the costs of providing the incentive and the benefits realized by the City

N/A

- (b) Total value of investment resulting from the incentive

N/A

- (c) Number of projects planned, started, and completed

N/A

- (d) Changes in property value assessments directly or indirectly related to the incentive

N/A

- (e) Number of jobs and other direct economic benefits resulting directly from the incentive

N/A

- (f) Estimate/discussion of the indirect economic or other benefits or activity stimulated by the incentive, including without limitation, changes to social and real estate indicators

N/A

Article 349 - Economic Development Incentive Reporting and Evaluation
Financial Accountability Incentive Reporting (FAIR)

EVALUATION REPORT

- (g) Discussion of quantifiable and non-quantifiable community impact effects the Evaluator believes relevant.

N/A

SECTION 4

RECOMMENDATIONS AND OTHER INFORMATION

- (a) Recommendations for improving future evaluations and Administration Documents:

None

- (b) Where data constraints significantly limited the Evaluator's ability to provide required information and/or measure incentive performance, include recommendations for changing City law and/or practices that could mitigate such constraints in future years

None

- (c) Recommendations for potential legislative action, including continuing, amending, terminating, or otherwise modifying the incentive

None

- (d) An assessment of whether adequate protections are in place to ensure the fiscal impact of the incentive does not increase substantially beyond the City's expectations in future years

The BID Revolving Loan Fund is funded by "grant-to-loans" from the Commonwealth. The City loans out this money and the loan repayment goes back into the fund. The recycled loan funds are then made available to eligible applicants.

DOCUMENT NOTES

1. Defined Term References. Capitalized terms not defined in this document have the meanings set forth in Article 349 of the Codified Ordinances of the City of Bethlehem.

2020

Impact Statements

Narratives related to specific
Economic Development Incentive programs

2020 Economic Development Incentive

Impact Statements

How critical have the programs below been to the success of your project? Select one of the following:

Please elaborate on the impact that each program listed below has had on your ability to successfully complete your project and describe the impact it will have on the City:

LERTA

19 found programs Very Critical

3 found programs Somewhat Critical

"The LERTA, made a big difference when looking at this location. Knowing expenses would be high, taxes, utilities, and "cost of ownership" was a great unknown. LERTA, took the edge off and made this location in Bethlehem, a winner. As for the impact on the city, we are filling a need in this area, we are a manufacturer of machinery and we export all over the world. Our employees are skilled, our pay rate is very good, and we will continue to grow thanks to this move and the assistance the city of Bethlehem."

"This incentive has been helpful in the successful completion of our fulfillment center build-out. It will help to increase employment in the City."

"[REDACTED] relocated to Bethlehem from New Jersey in 2015 due to (1) the availability of a full service industrial site in LVIP VII, (2) immediate access to I-78, and (3) tax advantages from the City (LERTA)."

"The LERTA tax abatement program has helped us offset the additional costs we have incurred to get the building running."

"[REDACTED] selected LVIP VII and Bethlehem in over other east coast sites due primarily to local incentives. They could have chosen sites in MD, DE, NJ and other PA regions."

"LERTA allowed developer to invest in lease hold improvements for multiple tenants attracting additional employers and jobs to the City on a former brownfield site."

"[REDACTED] chose Bethlehem and LVIP VII for its first new facility in 2010 after an intensive search of Lehigh Valley sites. Its selection of Bethlehem over other municipalities was due largely to LERTA benefits."

"Access to I-78 and the immediate availability of a new flex building was the primary mover in selecting its Bethlehem location. LERTA benefits were also an attractive incentive when comparing the overall costs of expansion."

"The LERTA was an incentive for the developer to build on former steel land. The reduced taxes over a 10-year period was an appeal to prospective tenants, allowing for the quick execution of the lease on this warehouse."

"The LERTA savings allowed the company to invest in additional equipment for the operation."

"The LERTA and Enterprise Zone incentives were essential to ensuring the financial feasibility of the [REDACTED] revitalization project. This historic fixture of South Side Bethlehem now houses administrative offices, a bank, local radio station, mobile phone store, consulting firm, and cooperative incubator space. It is a vibrant and growing business center as well as providing key services to the surrounding residents and emphasizing the historic character of the South Side. In particular, the Enterprise Zone helped fund the restoration the historic exterior of the building, while the LERTA tax credit continues to enable [REDACTED] to make space available to a variety of tenants, such as the startup incubator, based on other merits beyond simply price."

"Building in a zone that offered economic incentives was a must for determining the new manufacturing location. The LERTA program was one of the incentives the owners pursued. In addition, the owners also submitted 2 applications for the Enterprise Zone Tax Credit. Although unsuccessful, it was an incentive to build in the LVIP. Lastly, the owners also have a 3 year option to purchase the adjacent 12 acre site for future expansion and would continue to look forward to the available incentives from these programs."

This project created 19 new full-time, family-sustaining jobs in the City of Bethlehem within one year. Within three to five years, we anticipate to create 80 total jobs. Positions include machine operators, technician and management staff. We expect ~85-90% of these new hires will come from the local community. This number may be even higher depending on the applicants we receive for management roles, but the hourly work force will be local and will account for a majority of the hiring. The average hourly pay for these positions is \$12.50 and may be as high as \$18-\$19 per hour for skilled laborers. Employees receive full benefits, 401k options, as well as vacation and sick time. These positions are open to youths, low-income individuals, and unskilled laborers. All positions have training programs that individuals complete upon being hired. Additionally, the company has ongoing training and development program opportunities to encourage employees' continued growth.

1. Increased Property Values: Our new facility was constructed to feature the highest-quality and industry-standard upgrades. These investments will increase the value of the property, which in turn will assist with the future sales of other commercial and industrial buildings within the community.

2. Increased spending to local businesses: We anticipate that all full-time employees and associated staff will routinely buy lunch each work day from local businesses in the community. Outside of work, our employees shop at the nearby Outlets at Sands Bethlehem, and have the option to enjoy gaming tables at the Sands Bethlehem Casino. Additionally, we buy our manufacturing supplies from local vendors, and we use local consulting services and training programs to further our company's development. Bethlehem vendors we buy from include Kistler O'Brien, Cantelmi's Hardware, Valley Industrial Rubber, and Keystone Business Products. Local construction firm JVI, LLC headed our construction project. Other local companies were utilized at every possible level of the project, from site prep, to the local rigging and installation companies that were used for equipment installation, and beyond.

3. This project fully complements the goals and objectives of Bethlehem's Comprehensive Plan 2008 because we will be "cooperating closely with Lehigh Valley Industrial Park (LVIP) and other

entities to facilitate phased redevelopment of the former Bethlehem Steel industrial lands in the southeastern part of the City (LVIP VII)." Furthermore, this project upholds the Plan's focus to "strengthen economic development programs geared towards retraining, attracting and expanding businesses" and to "strengthen the...South Side central business districts' branding and identity."

"Land development projects at the [REDACTED] compete for tenants against major developments in Northampton and Lehigh Counties, as well as sites in numerous business parks throughout the I-78, I-81 and I-83 corridors. Most of these competitors have lower local tax rates than the [REDACTED] and many have tax abatements or incentives like LERTA and KOEZ. The City of Bethlehem's LERTA allows the [REDACTED] to compete with the other regional developments. LERTA has been a key component to the site selection decisions of our present tenants, thus leading to more jobs for Bethlehem. In addition to competing against Pennsylvania sites, the [REDACTED] competes with sites across the Mid-Atlantic region and sites in states up and down the east coast. Other states have aggressive business retention and recruitment incentives that Pennsylvania does not have. These programs allow states like New Jersey, Virginia and South Carolina to offer millions of dollars of tax credits or grants to attract companies to locate or expand at sites in their state. LERTA helps to level the playing field, giving sites in the Bethlehem LERTA a tax incentive to provide potential end users comparing the Bethlehem LERTA sites, with locations in other states."

"This incentive has been helpful in the successful completion of our fulfillment center build-out. It will help to increase employment in the City."

"LERTA is very important to us as it allows us to ramp up our business over a 10-year period."

"[REDACTED], current employment: 26, expect to increase employment over time. They chose LVIP VII due to a quick to market, first class, rail served industrial building. LERTA was a prominent factor for [REDACTED]. [REDACTED] currently employs 14."

"LERTA very helpful to keep operating costs lower to induce tenancy. LERTA – LERTA is one of the most significant economic incentives. It induces tenants to lease because the operating costs are reduced because the tax costs are lower. With the development of commercial buildings tenants are required because most lenders want lease commitments before they will finance."

"LERTA provided [REDACTED] the assistance needed to invest \$5 million in a speculative flex industrial building. Our building was occupied by a small manufacturer who invested an additional \$6.5 million to date in new equipment. [REDACTED], our tenant, will continue to invest in equipment and add employees projected at 70 in a five-year period."

"LERTA has been critical to attracting and retaining job-creating tenants to [REDACTED] brownfield redevelopment of former Bethlehem Steel Co. property. When tenants are choosing between locating/staying on a brownfield site and other developments on former farmland ('green-fields'), all things being equal companies will chose the green-field (which does not have any risk or stigma of environmental issues – real or perceived). To compound the matter, these competing sites often have lower costs to begin with, like lower property tax rates, and in addition many also have incentive programs like LERTA or KOEZ (in PA) or other very aggressive business retention and recruitment incentives (in other states, like NJ). Incentives, like LERTA, help level the playing field by providing

tenants an economic rationale to locate their operations on a former brownfield site that they would not otherwise be inclined to consider. Attracting and keeping these companies enables the many benefits of repurposing an old heavy industrial site, such as facilitating environmental remediation and creating jobs near existing population and housing (instead of out in rural areas). This jobs/housing balance allows workers to take public transportation or drive shorter distances to work, thereby reducing traffic congestion and accidents, and improving air quality, versus having to drive longer distances to their jobs. LERTA has been a key component to the site selection decisions of tenants at the [REDACTED], thus helping to bring jobs, new economic activity (direct, indirect and induced), and millions of dollars in investment back to the City of Bethlehem and the Lehigh Valley."

"[REDACTED] leases 125K sq. ft. with current employment at 37. They estimate employment at 85 by 12/20. [REDACTED] leases 49K sq. ft. & employs 6."

"LERTA is helping to fund our continuing operation as a business accelerator, investing in and scaling up high growth potential companies in the food, beverage and pet food sectors. The project has created approximately 50 jobs already and we estimate that the 15-20 companies that will be invested in by [REDACTED] and housed at site will create several hundred additional jobs."

CRIZ

3 found programs Very Critical

"Helped to create the loan facility and provide debt for improvements. The [REDACTED] is now an extremely successful operating business on the South Side that is anchoring new development opportunities. As far as the impact of the CRIZ...without the CRIZ, the [REDACTED] would not have come to Bethlehem. They would have simply produced spirits on the farm in [REDACTED]. The benefit of the CRIZ allowed us to redevelop a blighted building and incent a tenant."

"CRIZ helps with bank financing. CRIZ – CRIZ is helpful in some circumstances. It is user dependent and a developer needs to balance the cost of union vs. non-union labor for construction. There is a general perception that CRIZ is like NIZ. It is not even close except in certain circumstances. It is a hurdle to get over when talking to potential tenants from the general area."

CDBG

2019 participant found program to be "Very Critical"

The Rising Tide loan [Bethlehem Small Business Loan Fund] has been beneficial in renovating what was a less-than-desirable bar located on the Southside of Bethlehem. The loan has allowed us to invest with our partner to completely renovate the outside and inside of the current property. We believe this project will benefit the revitalization that is currently happening on the Southside along with providing employment.

TIF

1 found programs Very Critical

"The property had environmental and site work challenges that without the assistance of the TIF, may not have been possible."

2020

**Tax Expenditure Spreadsheets
Tax Expenditure Reports**

Article 349 - Economic Development Incentive Reporting and Evaluation
Financial Accountability Incentive Reporting (F.A.I.R.)

**CITY OF BETHLEHEM
TAX EXPENDITURE SPREADSHEET**

LERTA

	REAL ESTATE TAX OWED IF NOT IN LERTA	REAL ESTATE TAX PAID IN LERTA	BUSINESS PRIVILEGE TAX PAID	EARNED INCOME TAX PAID	LOCAL SERVICES TAX PAID
2019	\$ 2,649,951	\$ 1,071,128	\$ 499,317	\$ 369,388	\$ 208,229
2018	2,595,833	1,256,603	379,675	326,212	180,569
2017	2,377,588	1,069,764	397,548	317,917	175,675
2016	2,332,281	923,213	407,351	306,687	154,030
2015	2,281,964	737,440	409,380	286,081	119,851
2014	2,160,930	530,177	428,045	261,400	100,550
2013	2,160,930	456,008	318,516	247,840	89,703
2012	2,019,497	373,217	332,677	243,227	83,010

TIF

	TOTAL REAL ESTATE TAXES PAID	AMOUNT RETAINED BY CITY	AMOUNT SENT TO RDA
2019	\$ 2,813,957	\$ 1,398,297	\$ (1,415,660)
2018	2,658,223	1,202,903	(1,455,320)
2017	2,594,471	1,137,826	(1,456,645)
2016	2,584,875	1,128,875	(1,456,000)
2015	2,528,106	1,070,961	(1,457,145)
2014	2,387,285	960,050	(1,427,235)
2013	2,502,874	1,081,616	(1,421,258)
2012	2,442,836	893,104	(1,549,732)
2011	1,357,387	451,827	(905,560)
2010	692,788	206,787	(486,001)

CRIZ

	REAL ESTATE TAXES PAID BY CRIZ PROPERTY	INCREMENTAL ACT 511 SENT TO THE STATE
2019	\$ 59,909	\$ (24,471)
2018	1,576	(11,001)
2017	1,576	(6,279)
2016	1,542	(2,160)
2015	1,460	(1,154)
2014	1,460	-

**CITY OF BETHLEHEM
TAX EXPENDITURE REPORT**

(1) LERTA						
	REAL ESTATE TAX OWED IF NOT IN LERTA	REAL ESTATE TAX PAID IN LERTA	BUSINESS PRIVILEGE TAX PAID	EARNED INCOME TAX PAID	LOCAL SERVICES TAX PAID	
2019	\$ 2,649,951	\$ 1,071,128	\$ 499,317	\$ 369,388	\$ 208,229	
2018	2,595,833	1,256,603	379,675	326,212	180,569	
2017	2,377,588	1,069,764	397,548	317,917	175,675	
2016	2,332,281	923,213	407,351	306,687	154,030	
2015	2,281,964	737,440	409,380	286,081	119,851	
2014	2,160,930	530,177	428,045	261,400	100,550	
2013	2,160,930	456,008	318,516	247,840	89,703	
2012	2,019,497	373,217	332,677	243,227	83,010	

(2) Local Economic Revitalization Tax Assistance Act - See 72 P.S. §4722 et seq.; Article 342 of the Codified Ordinances of the City of Bethlehem.

(3) Enacted in 1984

**CITY OF BETHLEHEM
TAX EXPENDITURE REPORT**

(1) <u>TIF</u>			
	<u>TOTAL REAL ESTATE TAXES PAID</u>	<u>AMOUNT RETAINED BY CITY</u>	<u>AMOUNT SENT TO RDA</u>
2019	\$ 2,813,957	\$ 1,398,297	\$ (1,415,660)
2018	2,658,223	1,202,903	(1,455,320)
2017	2,594,471	1,137,826	(1,456,645)
2016	2,584,875	1,128,875	(1,456,000)
2015	2,528,106	1,070,961	(1,457,145)
2014	2,387,285	960,050	(1,427,235)
2013	2,502,874	1,081,616	(1,421,258)
2012	2,442,836	893,104	(1,549,732)
2011	1,357,387	451,827	(905,560)
2010	692,788	206,787	(486,001)

(2) Tax Increment Financing Act of July 11, 1990, as amended, 53 P.S. 6930.1 et seq.; City of Bethlehem Article 345.

(3) Enacted in 2000

**CITY OF BETHLEHEM
TAX EXPENDITURE REPORT**

(1)	CRIZ	
	REAL ESTATE TAXES PAID BY CRIZ PROPERTY	INCREMENTAL ACT 511 SENT TO THE STATE
	2019 \$ 59,909	\$ (24,471)
	2018 1,576	(11,001)
	2017 1,576	(6,279)
	2016 1,542	(2,160)
	2015 1,460	(1,154)
	2014 1,460	-

(2) Act 52 of 2013 and amended by Act 84 of 2016.

(3) Enacted in 2013

2020

CHANGE LIST

Material Changes, if any, as compared to prior year reports
pursuant to Article 349, Section 349.06



CITY OF BETHLEHEM

Department of Community & Economic Development

10 East Church Street, Bethlehem, Pennsylvania 18018-6025

Phone: 610-865-7085

Fax: 610-865-7330

TDD: 610-865-7086

www.bethlehem-pa.gov

Memorandum

TO: Bethlehem City Council
FROM: Alicia Karner, DCED Director
DATE: March 1st, 2020
SUBJECT: Change List

Below are Material Changes for our 2019 FAIR submission based on the requirement in Ordinance No. 2018-01, Article 349 Section 349.06:

- There are no Material Changes for this current reporting period.